

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant <b>International Public Strategies, Inc. 1030 15th Street, NW, Washington, D.C.</b>	2. Registration No. <b>4200</b>
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3. Name of foreign principal <b>Government of Aruba</b>	4. Principal address of foreign principal <b>Oranjestad, Aruba</b>
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5. Indicate whether your foreign principal is one of the following type:

- ☒ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☐ domestic organization: If either, check one of the following:
- |                                      |  |
|--------------------------------------|--|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee             |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group       |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- ☐ Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.  
**Office of the Prime Minister**
- b) Name and title of official with whom registrant deals.  
**Prime Minister Henny Eman**

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

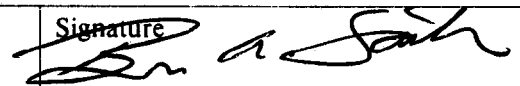
Date of Exhibit A

11/1/94

Name and Title

Brian A. Sailer  
Executive Vice Pres.

Signature



**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Name of Registrant	Name of Foreign Principal
International Public Strategies, Inc.	Government of Aruba

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- ☒ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The Registrant will assist the Government of Aruba in matters relating to Aruban-U.S. relations.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

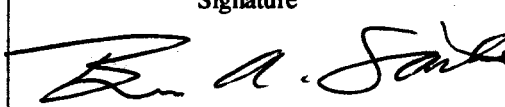
The Registrant will when necessary contact Members of the Executive and Legislative branch, their staff, other public officials, the mass media, and others in providing government relations services to the Government of Aruba.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The Registrant will express the opinion of the foreign principal and attempt to encourage the Government of the United States, including Members of Congress and the Executive branch, to work towards strengthening relations between the United States and Aruba.

Date of Exhibit B	Name and Title	Signature
11/1/94	Brian A. Sailer Executive Vice Pres.	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**Please Note:**

**At this time we have not received a signed copy of our agreement with the Government of Aruba, and the amount of the contract has not been finalized.**

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# International Public Strategies

## AGREEMENT

This Agreement entered into this \_\_\_\_\_ day of \_\_\_\_\_ 1994, between the Government of Aruba ("ARUBA") and International Public Strategies, Incorporated ("IPS"), a Washington, D.C. consulting firm.

**WHEREAS, ARUBA** needs assistance in developing its United States agenda; and

**WHEREAS, ARUBA** needs assistance in establishing an effective Washington, D.C. presence; and

**WHEREAS, ARUBA** needs assistance in determining the specific issues and activities to be included in its Washington agenda, as well as assistance in its implementation; and

**WHEREAS, ARUBA** has determined that it will be of value and benefit to the people of ARUBA to retain the services of a Washington-based consulting firm that has the capabilities of providing assistance in a variety of areas in Washington, and

**WHEREAS, IPS** is a Washington, D.C. consulting firm capable of assisting ARUBA in developing and implementing its Washington agenda, as well as providing assistance in other various areas of concern to ARUBA.

**NOW, THEREFORE**, it is mutually agreed, based on the premise hereof, that ARUBA hereby retains IPS to provide various consulting services, and IPS hereby agrees to provide said consulting service, on the terms and conditions hereinafter set forth:

## TERM

This agreement shall be for a period of one (1) year, commencing on \_\_\_\_\_ 1994, and terminating on \_\_\_\_\_ 1995. Provided, that either party may terminate this Agreement without cause ninety (90) days after giving written notice of intention to terminate. The contract shall be automatically renewed under the current terms unless terminated or amended by the parties.

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## SERVICES

IPS shall meet immediately with officials of ARUBA and assist in determining the specific issues and activities to be included in Aruba's Washington agenda. Once the Washington agenda has been established, IPS will oversee the development and implementation of a Congressional and Executive agency advocacy strategy.

The essential goal of all IPS activities is to maximize exposure and support for ARUBA, by promoting the interest of Aruba, before Congress, Executive agencies and the White House; and to provide Aruba with a positive image in Washington, D.C.

It is mutually understood and agreed that IPS will execute these services in close coordination with the Royal Netherlands Embassy in Washington, D.C.

It is mutually understood and agreed that any issue or activity that arises after the agenda has been established will be covered by separate agreement.

## CONDITIONS

For the services provided by IPS, ARUBA agrees to pay the sum of U.S.\$ \_\_\_\_\_, commencing on \_\_\_\_\_, 1994.

ARUBA shall wire transfer funds when due, to the IPS bank account in the United States, as follows:

## REPORT

IPS will make regular oral reports to the Government of Aruba. In addition, IPS shall furnish written reports upon request.

## IMPLEMENTATION

IPS shall provide a professional staff at all levels in the execution of the Agreement.

## INFORMATION

IPS agrees that any and all information that has been designated by the Government of Aruba as being confidential shall not be disclosed to third parties, without the written permission of the government.

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## **CONFLICT**

ARUBA shall have the final say in regard to any dispute arising from this Agreement. This Agreement shall be controlled and governed by the laws of Aruba.

In witness whereof, the duly authorized representatives of the parties have executed this Agreement on the date above first mentioned.

**GOVERNMENT OF ARUBA**

**INTERNATIONAL PUBLIC STRATEGIES**

by \_\_\_\_\_

by \_\_\_\_\_  
**Mark A. Siegel**  
**President**